

## Message Text

UNCLASSIFIED

PAGE 01 BUCHAR 01823 281552Z

41

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

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R 281030Z APR 75

FM AMEMBASSY BUCHAREST

TO USDOC WASHDC

INFO SECSTATE WASHDC 0000

AMEMBASSY PRAGUE

AMEMBASSY VIENNA

AMEMBASSY WARSAW

UNCLAS BUCHAREST 1823

COMMERCE FOR BEWT/TPD (THOMPSON) AND

SAD/OIM/BIC (MURRIN) FROM ELLIS.

E.O. 11652: N/A

TAGS: BEXP, RO

SUBJECT: MINING EQUIPMENT TRADE MISSION

REF: BUCHAREST 1360

1. MISSION CONCLUDED APRIL 25 AFTER TWO AND ONE-HALF DAYS  
IN ROMANIA. MINISTRY OF MINING, PETROLEUM, AND GEOLOGY  
PROVIDED FORUM FOR USEFUL INTRODUCTORY MEETING ON APRIL 24,  
AFTER WHICH SERIOUS INDIVIDUAL MEETINGS AT MINISTRIES AND  
FTO ON SPECIFIC TOPICS ENSUED. ROMANIAN ATTITUDE WAS CORDIAL,  
STRAIGHT FORWARD, AND INTERESTED. EMPHASIS IN INDIVIDUAL  
DISCUSSIONS WAS ON COOPERATION ARRANGEMENTS, ESPECIALLY IN  
THIRD COUNTRIES, BUT MISSION MEMBERS FELT DEFINITE SALES  
POSSIBILITIES ALSO EXIST. BEST OPPORTUNITIES APPEAR IN  
ORE PREPARATION EQUIPMENT, SPECIAL DRILLING EQUIPMENT, PUMPS,  
MINING SHOVELS, CRUSHERS AND OPEN PIT MINE TRUCKS.

2. PROJECTED SALES OVER NEXT 12 MONTHS AMOUNT TO APPROXIMATELY  
\$3 MILLION. FOURTEEN SALES LEADS OBTAINED. MISSION MEMBERS  
FELT AGENDA WELL-ORGANIZED AND WENT SMOOTHLY.

3. BUDGET RESULTS (APPROXIMATE AMOUNTS TO BE BILLED TO EMBASSY)  
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PAGE 02 BUCHAR 01823 281552Z

DIRECTOR'S SUITE \$170.00

RENTAL OF MINIBUS \$30.00

PHONE CALLS \$20.00

COPYING \$10.00

TOTAL \$230.00

4. HOSPITALITY BUDGET:

RECEPTION (110 ATTENDED) \$320.00

PRINTING OF INVITATIONS TO RECEPTION \$25.00

REFRESHMENTS \$40.00

BAGGAGE HANDLING, TIPS, ETC. \$50.00

PHOTOGRAPHER \$25.00

TOTAL \$460.00

5. EMBASSY COMMENT. DESPITE PREVIOUS ASSURANCES, MINISTRY OF MINES DID NOT BRING IN REPRESENTATIVES OF MINING CENTRALS FROM OUTSIDE BUCHAREST. GIVEN THE NUMBER OF MISSION MEMBERS AND THEIR SHORT STAY HERE (ONLY TWO WORKING DAYS), THERE WOULD HAVE BEEN VERY LITTLE TIME FOR EFFECTIVE MEETINGS WITH END-USERS, EVEN THOUGH THIS MIGHT HAVE BEEN VALUABLE IN INTRODUCING THE NEW (TO ROMANIA) TECHNTQ GY EMBODIED IN THE MEMBERS EQUIPMENT.  
BARNES

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## Message Attributes

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**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
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**Disposition Action:** n/a  
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**Disposition Case Number:** n/a  
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**Disposition History:** n/a  
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